



FOREIGN  
TRADE  
ANALYTICAL  
CENTER

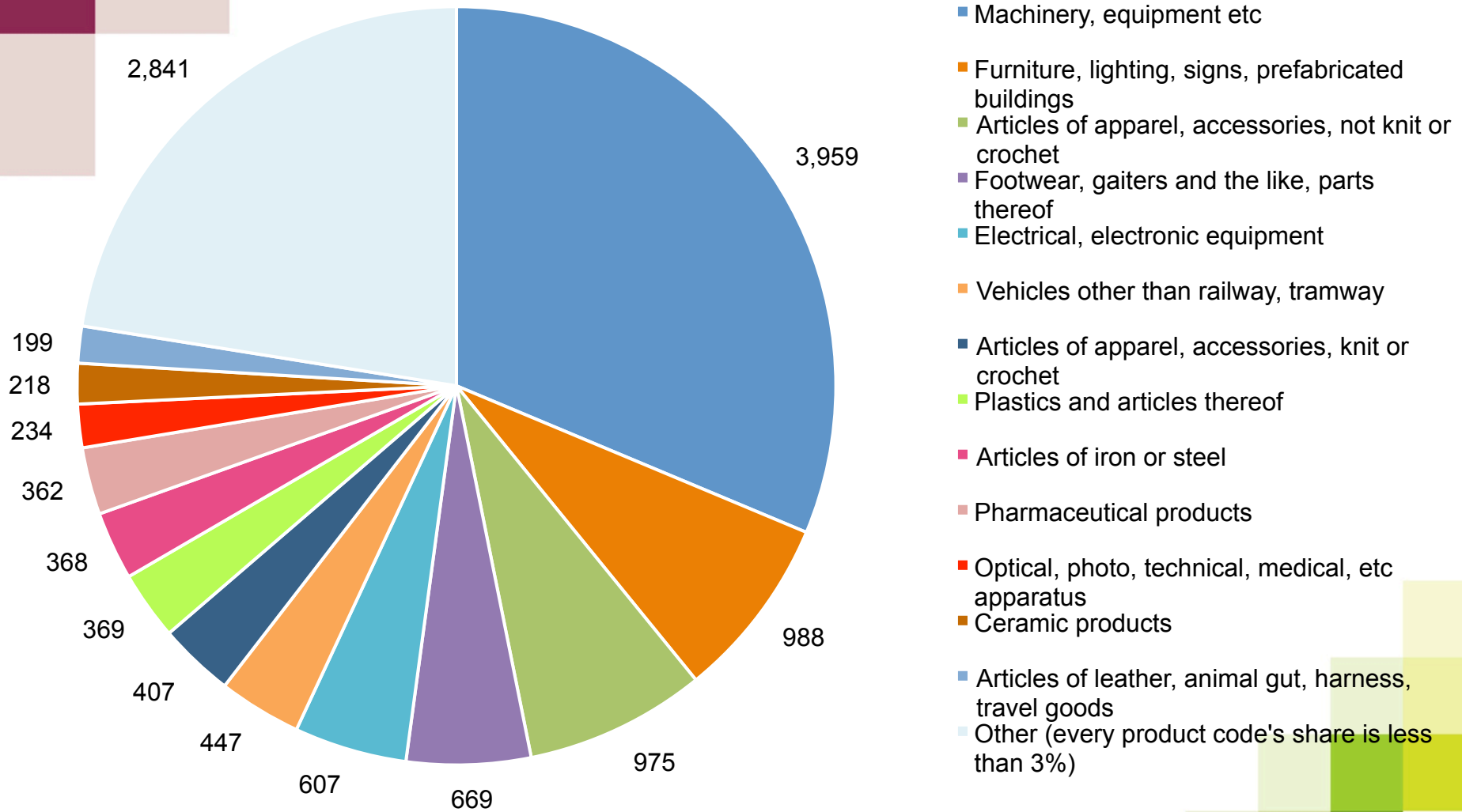
Minpromtorg Russia



## PRESENT AND FUTURE OF RUSSIAN- ITALIAN ECONOMIC RELATIONS

The 6th international investment forum  
“Industrial projects in Russia - 2015”  
Moscow, July 2015

## ITALY'S EXPORTS TO RUSSIA IN 2014, \$ Mio.



**Total value in 2014: 12 643 mln. \$**

# ITALY'S DIRECT INVESTMENTS TO RUSSIA

Power industry:



High technology industry:



Auto industry:



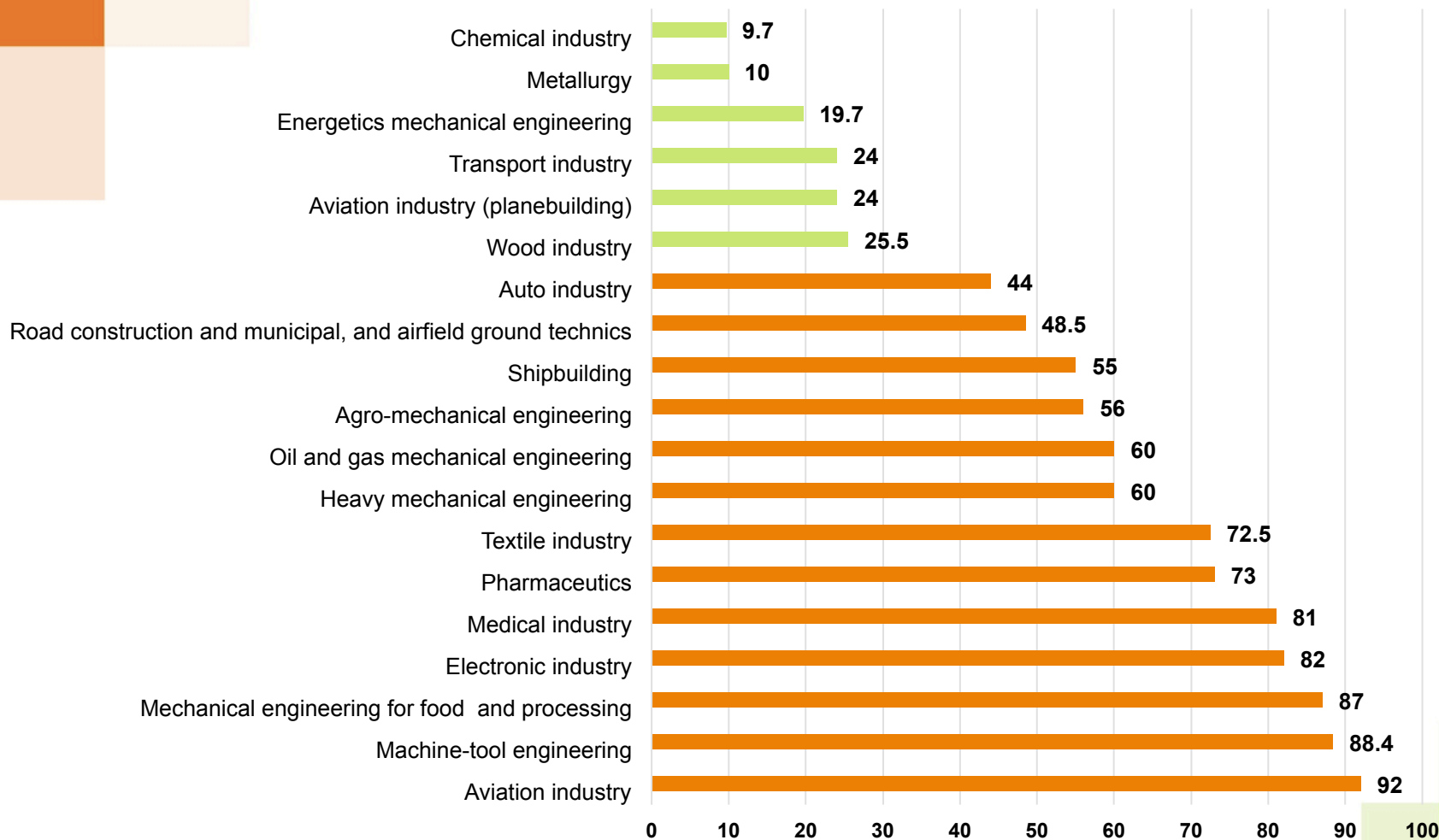
Electrical goods industry:



Food industry:



## RUSSIA'S DEPENDENCE ON IMPORTS, %



# SECTORAL PLANS FOR IMPORT SUBSTITUTION



Heavy mechanical engineering

Energetics **mechanical engineering**

Oil and gas **mechanical engineering**

Machine-tool engineering

Metallurgy



Shipbuilding



Electronic industry



Aviation industry



Auto industry

Transport industry

Agro-**mechanical engineering**

**Mechanical engineering for food and processing**

Road construction and municipal, and airfield ground technics



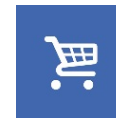
Pharmaceutics

Medical industry



Chemical industry

Wood industry



Textile industry

18 sectorial plans



## STATE SUPPORT FOR IMPORT SUBSTITUTION

**SPECIAL INVESTMENT CONTRACT**

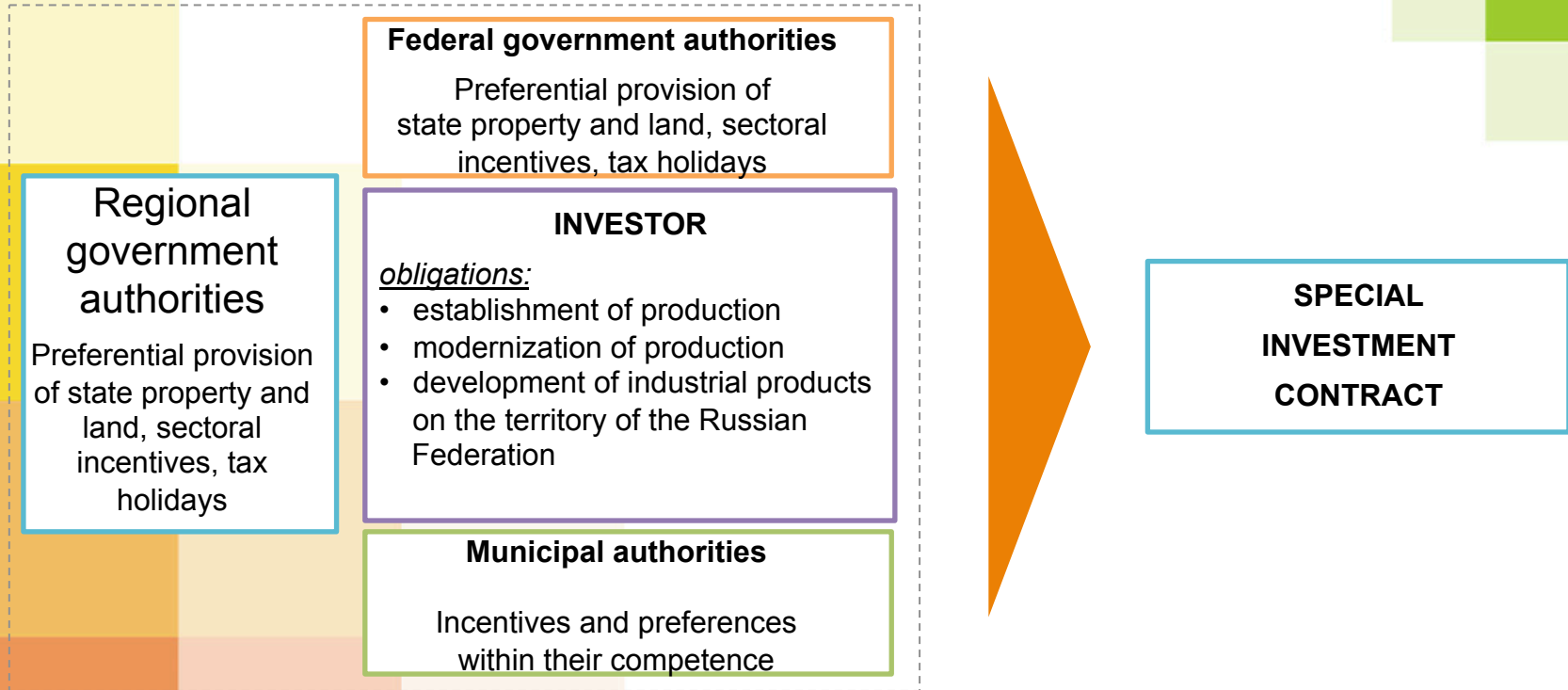
**INDUSTRIAL DEVELOPMENT FUND**

**LIMITED ACCESS TO STATE PROCUREMENT**

**CUSTOMS TARIFF REGULATION**

**CREDIT RATE COMPENSATION**

# SPECIAL INVESTMENT CONTRACT



| Special investment contract  | PPP  |
|--|--|
| The state grants incentives and preferences, provided in legislation | The state provides property or intellectual property   |
| The investor can assume any social and economic obligations          | The private partner assumes obligations to finance the establishment and reconstruction of the sites, development of project documentation |

# INDUSTRIAL DEVELOPMENT FUND

## IMPORT SUBSTITUTION PROJECTS

- Increase of the volume and quantity of supported projects;
- Enlarging the project financing.

Loan amount up to 300 million. ₺  
Loan term up to 5 years

## PRE – BANK PROJECTS

- Financing on market conditions;
- Cofinancing technological projects together with banks;
- Technological and methodological support of projects aimed at creating new products.

Loan amount up to 300 million. ₺  
Loan term up to 5 years

## PRE – INVESTMENT FINANCING

- Covering expenses before the investment taking into account future participation of Vnesheconombank, other development institutions and big private investors;
- Supporting projects of strategic importance to national industry.

Loan amount up to 500 million. ₺  
Loan term up to 4 years

## CONSORTIUM PROJECTS

- Investing in development of basic technologies in order to license them and adapt to specific features of the companies
- Technological Platforms Initiative

Loan amount up to 500 million. ₺  
Loan term up to 7 years





## LIMITED ACCESS TO STATE PROCUREMENT

MACHINERY  
(government regulation 14.07.2014 № 656)

MACHINE-TOOL ENGINEERING  
(government regulation 24.12.2013 № 1224)

MEDICAL INDUSTRY  
(government regulation 05.02.2015 № 102)

TEXTILE INDUSTRY  
(government regulation 11.08.2014 № 791)

Ministry of Economy Act (25.03.2014 № 155)



## IMPORT DUTY REGULATION

Increasing the incoming customs duties

On the goods already produced

Reducing the incoming customs duties

On the raw materials, components and equipment

## BEST SITES FOR LOCALIZATION



- Industrial parks
- Special economic zones

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Thank you for attention!